

About the IDEaS Integration Partner Program






The IDEaS Integration Partner Program enables hospitality and travel technology providers to develop a certified integration with IDEaS solutions allowing for a seamless client deployment. IDEaS integration partners provide either the data for IDEaS solutions and/or support deployment of the outputs of IDEaS solutions.




PROPERTY MANAGEMENT SYSTEMS

Advanced Integration		
CRITERIA <ul style="list-style-type: none"> • 2-Way Certified with one or more IDEaS Signature Plus Controls** • Provides data for additional IDEaS RMS Modules • Standard tier criteria 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Amadeus (IDPMS) ▶ Guestline (RezLynx) ▶ GUBSE (SiHOT) ▶ Infor Hospitality (Infor HMS) ▶ Oracle (OPERA OPMS) 	<ul style="list-style-type: none"> ▶ protel (protel MPE) ▶ RMS Australia (RMS Hotel) ▶ RoomKey PMS (RoomKey PMS) ▶ Springer-Miller Systems (SMS Host)
Standard Integration		
CRITERIA <ul style="list-style-type: none"> • 2-Way Certified with some or all the IDEaS Signature Controls* • Limited tier criteria 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Agilysys (LMS & VisualOne) ▶ Cenium (Cenium PMS) ▶ Clock Software (Clock PMS) ▶ CM Soluciones (Visual Hotel) ▶ GP Dati (Scrigno PMS) ▶ hetra (hetras PMS) ▶ Hoist Hotel Technology (HotSoft) ▶ Host Hotel Systems (HostPMS) ▶ Indra (TMS) 	<ul style="list-style-type: none"> ▶ IQWare (IQpms) ▶ NewHotel (NewHotel) ▶ Northwind Maestro (Maestro PMS) ▶ Oracle (Fidelio Suite 8) ▶ protel (protel AIR) ▶ Silverbyte (Optima) ▶ StayNTouch (Rover) ▶ Spectra (Spectra PMS) ▶ WebRezPro (WebRezPro)
Limited Integration		
CRITERIA <ul style="list-style-type: none"> • 2-Way Certified with at least one of the IDEaS Signature Controls* and/or 1-Way Data Extract Certified • Live connectivity with a minimum of 2 clients 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Amadeus (iTesso Cloud PM) ▶ CMS Hospitality (GuestCentrix) ▶ Diventa (Diventa PMS) ▶ Hostware (Hostware FRO) ▶ IDS Next (Fortune) ▶ Infor Hospitality (Epitome) ▶ InnQuest Software (RoomMaster) ▶ Innstant Group (HotelConnect) ▶ Mews (Mews Operations) ▶ MSI Solutions (WinPM) ▶ NEC (NEHOPS) 	<ul style="list-style-type: none"> ▶ NewBook (NewBook PMS) ▶ NiteSoft (NiteSoft PMS) ▶ Winner Hotel Software (Winner PMS) ▶ Prestige (Front Office) ▶ Sindata (VHP) ▶ Skyware Hospitality (Skyware) ▶ TCA Software Solutions (Innsist) ▶ Winsar InfoSoft (WinHMS) ▶ Xi Ruan Westsoft (FoxHis)




CENTRAL RESERVATION SYSTEMS

 Advanced Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with one or more IDeaS Signature Plus Controls** Standard tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Oracle (OPERA CRS) Pegasus (RVNG, RezView Classic) Sabre Hospitality (SynXis, yourVoyager) SHR (Windsurfer) TravelClick (iHotelier) Vertical Booking (Vertical Booking) Xn protel (Xn globalRES)
 Standard Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with one or more IDeaS Signature Controls* Limited tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Amadeus (RezExchange) Avvio (Convert) PHOBS (PHOBS) TravelTripper (RezTrip)
 Limited Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified Live connectivity with a minimum of 2 clients 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Advantage Reserve (Advantage Reserve) D-edge (Booking Engine) Gijima (eResHub) Omnibeas (Omnibeas)


RATE DISTRIBUTION SYSTEMS

 Advanced Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with more than one IDeaS Signature Controls* Standard tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> HBSi (iDemand Gateway) SiteMinder (The Channel Manager)
 Standard Integration	
CRITERIA <ul style="list-style-type: none"> Integration is HTNG compliant Limited tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Bookassist (Booking Engine) eRevMax (Connect) HotelNetSolutions (Channel Manager) Hotel Spider (Spider Booking) Omnibeas (Omnibeas) Passkey (GroupMAX) primalRES (primalRES Channel Manager) RateGain (RezGain) SmartHOTEL (Channel Manager) STAAH (Instant Channel Manager) Stardekk (Cubilis)
 Limited Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* Live connectivity with a minimum of 2 clients 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Booking Expert (Booking Expert) ChannelRUSH (Channel Manager) D-Edge (Channel Manager) RateGain (ChannelGain)


RATE SHOPPING SYSTEMS

 Advanced Integration		
CRITERIA <ul style="list-style-type: none"> Provides rate shopping competitive data by room type Standard tier criteria 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> BeOnPrice (BeOnPrice) Hotellistat (Hotellistat) HQ plus (HQ revenue) 	<ul style="list-style-type: none"> OTA Insight (OTA Insight) RateGain (PriceGain) TravelClick (PricePosition, Rate360)
 Standard Integration		
CRITERIA <ul style="list-style-type: none"> Live connectivity with a minimum of 2 clients Limited tier criteria 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> AnyRate (AnyRate) D-Edge (Price Monitoring) eRevMax (RateTiger) 	<ul style="list-style-type: none"> RateMate (RateMate) Scignus (iRateExplorer) Standard Binocle (Binocle Rate Shopper)
 Limited Integration		
CRITERIA <ul style="list-style-type: none"> Meets IDeaS integration specifications 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Hotel Compete (Hotel Compete) PowerYourRoom (CompareYourRoom) 	

REPUTATION MANAGEMENT SYSTEMS

 Standard Integration		
CRITERIA <ul style="list-style-type: none"> Live connectivity with a minimum of 2 clients Meets IDeaS integration specifications 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ReviewPro (Hotel Reputation Management) Revinatate (Revinatate Reputation) TrustYou (TrustYou Analytics and Radar) 	

UPSELLING SYSTEMS

 Standard Integration		
CRITERIA <ul style="list-style-type: none"> Live connectivity with a minimum of 2 clients Meets IDeaS integration specifications 		
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Nor1 (eStandby Upgrade, eXpress Upgrade, CheckIn Merchandising) 	

Legend

* IDeaS Signature Controls are:

- Last Room Value with Deltas (LRV) or
- Minimum Length of Stay (MinLOS) or
- Full Pattern Length of Stay (FPLOS)
- Best Available Rate by Length of Stay (BAR by LOS):
- Daily Best Available Rate (Daily BAR)
- Hotel and/or Room Type Overbooking

** IDeaS Signature Plus Controls = IDeaS Signature Controls + any of the following:

- Multiple formats of Best Available Rate
- Multiple formats for LRV (MinLOS & FPLOS)
- Derivative Best Available Rate
- Derivative Availability
- Yield Currency Compatibility

As of August 2020

*If interested in becoming an IDeaS Integration Partner,
please download the Expression of Interest Form on our website:*

www.ideas.com/partners



ideas.com info@ideas.com