

## About the IDEaS Integration Partner Program






The IDEaS Integration Partner Program enables hospitality and travel technology providers to develop a certified integration with IDEaS solutions allowing for a seamless client deployment. IDEaS integration partners provide either the data for IDEaS solutions and/or support deployment of the outputs of IDEaS solutions.




### PROPERTY MANAGEMENT SYSTEMS

<b>Advanced Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>• 2-Way Certified with one or more IDEaS Signature Plus Controls**</li> <li>• Provides data for additional IDEaS RMS Modules</li> <li>• Standard tier criteria</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>▶ Amadeus (IDPMS)</li> <li>▶ Guestline (RezLynx)</li> <li>▶ GUBSE (SiHOT)</li> <li>▶ Infor Hospitality (Infor HMS)</li> <li>▶ Oracle (OPERA OPMS)</li> </ul>	<ul style="list-style-type: none"> <li>▶ protel (protel MPE)</li> <li>▶ RMS Australia (RMS Hotel)</li> <li>▶ RoomKey PMS (RoomKey PMS)</li> <li>▶ Springer-Miller Systems (SMS Host)</li> </ul>
<b>Standard Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>• 2-Way Certified with some or all the IDEaS Signature Controls*</li> <li>• Limited tier criteria</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>▶ Agilysys (LMS &amp; VisualOne)</li> <li>▶ Cenium (Cenium PMS)</li> <li>▶ Clock Software (Clock PMS)</li> <li>▶ CMSOL (Visual Hotel)</li> <li>▶ GP Dati (Scrigno PMS)</li> <li>▶ hetra (hetras PMS)</li> <li>▶ Hoist Hotel Technology (HotSoft)</li> <li>▶ Host Hotel Systems (HostPMS)</li> <li>▶ Indra (TMS)</li> </ul>	<ul style="list-style-type: none"> <li>▶ IQWare (IQpms)</li> <li>▶ NewHotel (NewHotel)</li> <li>▶ Northwind Maestro (Maestro PMS)</li> <li>▶ Oracle (Suite8)</li> <li>▶ protel (protel AIR)</li> <li>▶ Silverbyte (Optima)</li> <li>▶ StayNTouch (Cloud PMS)</li> <li>▶ Spectra (Spectra PMS)</li> <li>▶ WebRezPro (WebRezPro)</li> </ul>
<b>Limited Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>• 2-Way Certified with at least one of the IDEaS Signature Controls* and/or 1-Way Data Extract Certified</li> <li>• Live connectivity with a minimum of 2 clients</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>▶ Amadeus (iTesso Cloud PM)</li> <li>▶ CMS Hospitality (GuestCentrix)</li> <li>▶ Diventa (Diventa PMS)</li> <li>▶ Hostware (Hostware FRO)</li> <li>▶ IDS Next (Fortune)</li> <li>▶ Infor Hospitality (Epitome)</li> <li>▶ InnQuest Software (RoomMaster)</li> <li>▶ Innstant Group (HotelConnect)</li> <li>▶ Mews (Mews Operations, Winner Hotel Software)</li> <li>▶ MSI Solutions (WinPM)</li> </ul>	<ul style="list-style-type: none"> <li>▶ NEC (NEHOPS)</li> <li>▶ NewBook (NewBook PMS)</li> <li>▶ NiteSoft (NiteSoft PMS)</li> <li>▶ Prestige (Front Office)</li> <li>▶ Sindata (VHP)</li> <li>▶ Skyware Hospitality (Skyware)</li> <li>▶ TCA Software Solutions (Innsist)</li> <li>▶ Winsar InfoSoft (WinHMS)</li> <li>▶ Xi Ruan Westsoft (FoxHis)</li> </ul>




## CENTRAL RESERVATION SYSTEMS

 <b>Advanced Integration</b>	
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>1-Way Decision Upload Certified with one or more IDeaS Signature Plus Controls**</li> <li>Standard tier criteria</li> </ul>	
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>Oracle (OPERA CRS)</li> <li>Pegasus (RVNG, RezView Classic)</li> <li>Sabre Hospitality (SynXis, yourVoyager)</li> <li>SHR (Windsurfer)</li> <li>TravelClick (iHotelier)</li> <li>Vertical Booking (Vertical Booking)</li> <li>Xn protel (Xn globalRES)</li> </ul>
 <b>Standard Integration</b>	
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>1-Way Decision Upload Certified with one or more IDeaS Signature Controls*</li> <li>Limited tier criteria</li> </ul>	
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>Amadeus (RezExchange)</li> <li>Avvio (Convert)</li> <li>PHOBS (PHOBS)</li> <li>TravelTripper (RezTrip)</li> </ul>
 <b>Limited Integration</b>	
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified</li> <li>Live connectivity with a minimum of 2 clients</li> </ul>	
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>Advantage Reserve (Advantage Reserve)</li> <li>D-edge (Booking Engine)</li> <li>Gijima (eResHub)</li> <li>Omnibeets (Omnibeets)</li> </ul>


## RATE DISTRIBUTION SYSTEMS

 <b>Advanced Integration</b>	
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>1-Way Decision Upload Certified with more than one IDeaS Signature Controls*</li> <li>Standard tier criteria</li> </ul>	
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>HBSi (iDemand Gateway)</li> <li>SiteMinder (The Channel Manager)</li> </ul>
 <b>Standard Integration</b>	
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>Integration is HTNG compliant</li> <li>Limited tier criteria</li> </ul>	
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>Bookassist (Booking Engine)</li> <li>eRevMax (Connect)</li> <li>HotelNetSolutions (Channel Manager)</li> <li>Hotel Spider (Spider Booking)</li> <li>Omnibeets (Omnibeets)</li> <li>Cvent/Passkey (Passkey Group Block Reservation)</li> <li>primalRES (primalRES Channel Manager)</li> <li>RateGain (RezGain)</li> <li>SmartHOTEL (Channel Manager)</li> <li>STAAH (Instant Channel Manager)</li> <li>Stardekk (Cubilis)</li> </ul>
 <b>Limited Integration</b>	
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls*</li> <li>Live connectivity with a minimum of 2 clients</li> </ul>	
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>Booking Expert (Booking Expert)</li> <li>ChannelRUSH (Channel Manager)</li> <li>D-Edge (Channel Manager)</li> <li>RateGain (ChannelGain)</li> <li>RoomCloud (Room Cloud Channel Manager)</li> </ul>


## RATE SHOPPING SYSTEMS

 <b>Advanced Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>Provides rate shopping competitive data by room type</li> <li>Standard tier criteria</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>BeOnPrice (BeOnPrice)</li> <li>Hotellistat (Hotellistat)</li> <li>HQ plus (HQ revenue)</li> </ul>	<ul style="list-style-type: none"> <li>OTA Insight (Rate Insight)</li> <li>RateGain (PriceGain)</li> <li>TravelClick (PricePosition, Rate360)</li> </ul>
 <b>Standard Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>Live connectivity with a minimum of 2 clients</li> <li>Limited tier criteria</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>D-Edge (Price Monitoring)</li> <li>eRevMax (RateTiger)</li> <li>RateMate (RateMate)</li> </ul>	<ul style="list-style-type: none"> <li>Scignus (iRateExplorer)</li> <li>Standard Binocle (Binocle Rate Shopper)</li> </ul>
 <b>Limited Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>Meets IDeaS integration specifications</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>Hotel Compete (Hotel Compete)</li> </ul>	

## REPUTATION MANAGEMENT SYSTEMS

 <b>Standard Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>Live connectivity with a minimum of 2 clients</li> <li>Meets IDeaS integration specifications</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>ReviewPro (Hotel Reputation Management)</li> <li>Revinat (Revinat Reputation)</li> <li>TrustYou (TrustYou Analytics and Radar)</li> </ul>	

## UPSELLING SYSTEMS

 <b>Standard Integration</b>		
<b>CRITERIA</b> <ul style="list-style-type: none"> <li>Live connectivity with a minimum of 2 clients</li> <li>Meets IDeaS integration specifications</li> </ul>		
<b>WHO MEETS THIS CRITERIA TODAY?</b>	<ul style="list-style-type: none"> <li>Nor1 (eStandby Upgrade, eXpress Upgrade, CheckIn Merchandising)</li> </ul>	

### Legend

\* IDeaS Signature Controls are:

- Last Room Value with Deltas (LRV) or
- Minimum Length of Stay (MinLOS) or
- Full Pattern Length of Stay (FPLOS)
- Best Available Rate by Length of Stay (BAR by LOS):
- Daily Best Available Rate (Daily BAR)
- Hotel and/or Room Type Overbooking

\*\* IDeaS Signature Plus Controls = IDeaS Signature Controls + any of the following:

- Multiple formats of Best Available Rate
- Multiple formats for LRV (MinLOS & FPLOS)
- Derivative Best Available Rate
- Derivative Availability
- Yield Currency Compatibility

As of August 2020

*If interested in becoming an IDeaS Integration Partner,  
please download the Expression of Interest Form on our website:*

[www.ideas.com/partners](http://www.ideas.com/partners)



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